

PMS

Pamper Me Silly

Here's another way to market your products to the woman who won't take the time to sit with you... Talking to Consultant Ida Anderson, a Jewel, and we created a fun idea for on-the-go makeovers! When you don't have time or she doesn't, you can hand her a Pamper Me Pretty package!!

Using the pretty cellophane bags or even the candy/gift bags at dollar stores, assemble these PMP bags. Easy to mail too! Customize the makeover just for her with the right formulas and colors so you probably shouldn't pre-assemble them. This is too much of an investment to just hand out randomly. Spend the time coaching and preprofiling her. Each package costs from \$5.50 to \$8 with samples and brochures.

DO NOT HAND OUT OR MAIL IF YOU DON'T PLAN ON CALLING BACK ASAP!!!



Insert attached to email to add to the package and don't forget your business card or possibly a Look Book. This is a great gift for referrals! And of course you will have to call her to be sure you are sending the right samples for her... great bonding time over the phone. :) I did hand-write some set sales on the BB Insert...that is up to you. But since this is a \$10 value then I would not offer a gift certificate too...this is her gift.

Happy Sales!! Julie Potts

Section 2 order to get supplies for 12 PMP bags... 16 items ordered - \$50.25 Sec 2 - you can add Hostess Brochure and other samples like liners if desired.

Part #	Quantity	Product	Sugg. Retail	Total
011094	2	TimeWise® Targeted-Action™ Line Reducer Sampler With Card, pk./6 (bilingual)	\$1.50	\$3.00
010578	1	Color 101 Cards Luminous Star, pk./4	\$3.25	\$3.25
010576	1	Color 101 Cards Radiant Beauty, pk./4	\$3.25	\$3.25
010575	1	Color 101 Cards Romantic Charm, pk./4	\$3.25	\$3.25
862900	1	TimeWise® Cleanser and Moisturizer Samplers Normal/Dry, 6 pairs	\$2.00	\$2.00
862700	1	TimeWise® Cleanser and Moisturizer Samplers Combination/Oily, 6 pairs	\$2.00	\$2.00
002338	2	TimeWise® Day Solution Sunscreen SPF 25 / Night Solution Samplers, 6 pairs	\$2.00	\$4.00
003225	2	TimeWise® Miracle Set Sampler Cards, pk./6 (samplers not included) (bilingual)	\$1.50	\$3.00
000177	2	TimeWise® Microdermabrasion Set Samplers, Step 1: Refine and Step 2: Replenish, 6 pairs:	\$2.00	\$4.00
003215	2	TimeWise® Firming Eye Cream Samplers, pk./6	\$1.25	\$2.50
880300	1	Mary Kay® Foundation Samplers Ivory 200, strip of 6 (3 each Medium- and Full-Coverage)	\$1.00	\$1.00
880500	1	Mary Kay® Foundation Samplers Beige 300, strip of 6 (3 each Medium- and Full-Coverage)	\$1.00	\$1.00
003031	2	MK Signature™ Ultimate Mascara™ Samplers (Black), pk./6	\$2.25	\$4.50
007001	3	Satin Hands® Pampering Set Sampler Packettes, 4 sets of samplers	\$2.00	\$6.00
010249	2	Beauty Book, pk./10 (12/06 Version)	\$2.00	\$4.00
010954	2	Team-Building Brochure, pk./6	\$1.75	\$3.50

PAMPER ME PRETTY INSTRUCTIONS:

Enjoy your Pampering Makeover in the privacy of your home. Give yourself 10-20 minutes to complete the entire makeover. You will need a washcloth, headband if desired and possibly your own brushes but applicators are included. Enjoy!

Step One:

Satin Hands: Place the Extra Emollient Night Cream and the Satin Smoothie Hand Scrub in the palm of your hand. Adding a little water, rub hands together for a minute then rinse. Save the Hand Cream until after the Makeover is completed.

Step Two:

Wash and Microdermabrasion: At the sink, wash your face with the TimeWise 3-in-1 Cleanser or Facial Cloth. Rinse well. Apply Step 1 Refine Microdermabrasion and gently polish your skin for about 1 min. Rinse well. *To really see a contrast, apply to half the face!*

Step Three:

Finish the Miracle: Apply Step 2 Replenish Microdermabrasion. Apply the Day Solution to half the face and the Night Solution to the other half. Apply TW Moisturizer to entire face. Apply TW Firming Eye Cream to under the eyes in a patting motion.

Step Four:

Pretty Girl: Apply the foundation by using your fingers and quickly blending it over the entire face including eyes. Using the Signature Color Card, follow the instructions given for your new look. Liners are not included so you are welcome to use what you have. Finish with the Ultimate Mascara. Viola!! Gorgeous!!

Step Five:

How does your face feel? Did you learn something new? If I was sitting with you, what would you like to learn more about? Stand arms-length from the mirror... How do you look?

Step Six:

Look over the *Get Set for Beauty Insert*. All items but the Time Wise Basic Set can be purchased individually. Keep your samples so that you know what colors and formulas you used. Give me a call or go to my website to place your order. More colors, products and even virtual makeovers are available to view on-line.

You may have other samples included in your package. Directions are on the samples. Colors and formulas will be personalized. I truly hope you enjoyed your Pamper Session.

