

Script

**Invite Message on a machine.....or in person!!!!**

IF you are upbeat, enthusiastic and excited, they WILLLLL call you back!!!

"Hello \_\_\_\_\_, this is \_\_\_\_\_ with Mary Kay, and I'm so sorry I missed you!! I am so excited, we are going to have the most FUN Evening, -- we're having a \_\_\_\_\_ on Monday Night at 6:45, and guess what, you're going to be able to try the \_\_\_\_\_!! Your skin is going to feel like silk, you're going to get a great gift for coming, we're going to have food, you're going to be around the *most* POSITIVE wonderful women, and you're going to love it - you'll have a *great* time, and I'm going to love showing you off as my face model -- but if NOT... Thursday night we're having \_\_\_\_\_, and that's fun too, we won't be focusing on \_\_\_\_\_, but you will get/learn about \_\_\_\_\_ - and it's really fun too!! You're going to have a blast and at either - or BOTH -- **you'll feel pampered from the inside-out and the outside in!!**

So let me know which event is best for you, so I can save you a seat, because it's by reservation only. And by the way if you bring a couple of your friends over 18 who don't have a consultant GUESS WHAT -- I'm going to give you \$75 in product for only \$35 - WOOOOO HOOOOO !

SO I can wait to hear from you \_\_\_\_\_, because I would love so much to give you first choice - I just am so impressed with you, you are a doll - so please give me a call. If you miss me, please leave me the best time that I can call you back so we can get together. I can't wait to Pamper you!!!

Thank you so much, have a great evening!!!!....."