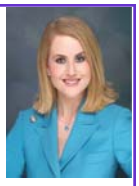
Think a career in Mary Kay isn't for you? That's what the following Top Directors who all have different backgrounds, circumstances, career objectives and lifetime goals thought. Can you identify with any of them? Maybe a career in Mary Kay is just what you're looking for!

With a successful career in corporate banking, and a wonderful family with two small girls, Beth (2 years) and Kate (6 months), I thought life was great! Except I was missing something. I was feeling unfulfilled and disconnected. I was invited to a Mary Kay Skin Care Class in our neighborhood and saw an enormous opportunity. An opportunity filled with limitless possibilities. I started my Mary Kay Business in 1998 and never looked back. My family is happier, healthier and I now feel so much pride in helping other women create better lives for their families.

Mary Kay has honored Ron and me with trips to Vienna, Rome, Cannes, as well as many incredible prizes, Cadillacs and jewelry, including a Disney cruise for me and my family ~ all just for doing my job. Today, I am focused on building a POWERFUL National Area, developing women in positions of leadership as Sales Directors!

My highest commission check in Mary Kay in one month has been over $24,000!

Lisa Allison, Executive Senior Sales Director of $Million Unit
Lisa's Fast Fact Phone: (641) 297-4864/Press 1
Lisa's Beelief: "The secret to my success is my strong desire to glorify God and add value to people's lives."



At 22, in July 2001, I started my Mary Kay Business, just after graduating with my degree in Elementary Education from the University of Florida. I thought Mary Kay was only for stay-at-home Moms and had no idea that Mary Kay Consultants earned such an impressive income!

I started my Mary Kay business while teaching full time, tutoring after school, and planning a wedding for 300 people; Mary Kay fits all schedules.

Holding appointments only 6 to 8 hours a week, I was able to earn my first FREE car in only three months! During my fifth month, I made a decision to become a Sales Director and see if I could replace my teaching income. Within a month I finished qualification as a new Director earning well in excess of my teaching salary. After my first full year I had earned three cars, one of them being the prestigious pink Cadillac, our Unit achieved the $500,000 Circle of Achievement and my income was in excess of $150,000!

This train has not stopped since. In 2005 due to the excellence and dedication of my Unit, we achieved the $Million Circle of Excellence, which allowed me to break a Mary Kay Inc. record in becoming the youngest $Million Sales Director! This year, we will debut as National Area at Seminar 2006!

Since my decision to become a Director, I have earned incredible trips and prizes. My income for 2005 was in excess of $250,000, and my highest love check in one month was over $37,000! Mary Kay is an unbelievable company where can you change lives, be at home with the ones you love, and still make an executive Income! I know it has only just begun for me and my husband, Karl!

Dacia Chaffin- Wiegandt, National Sales Director
Dacia's Fast Facts Phone: (641) 297-4900/Access Code: 5849
Dacia's Beelief: "You can all be a top sales director. Put in the work today!! Work personally and have a great attitude and you will succeed!!"

I guess you can say I am the type of person who "wants it all." Still working in Product Marketing Management for a Global Bank, I could see future opportunities growing smaller. I wanted more out of a career. I saw unlimited opportunity in a Mary Kay career and began thinking big thoughts.

In June 2003 only a few months after starting, I saw the big picture. By February 2004, I had become a Sales Director and then led my Unit to break a Company record by selling more than $1,000,000 in retail sales in my our first nine months. I earned my first Mary Kay car in January 2004, and the prestigious Pink Cadillac just two short months later! Believing in the opportunity, I have consistently sold $300 per week every quarter since I started my Mary Kay Business. I currently have helped fourteen other women become Sales Directors, with another six Superstars in qualification!

I am most proud of my powerful team for setting Mary Kay records, including achieving the Half-Million Dollar Circle of Achievement in only five months, selling $1 Million in retail in their first nine months, and earning the prestigious Million Dollar Unit title in their first full Seminar Year! Each of these achievements have earned me incredible prizes!

My highest earnings in one month have been in excess of $31,000, including commissions and cash bonuses!

Allison LaMarr, Elite Executive Senior Sales Director
Allison LaMarr/Pagett Ramsor's Fast Fact Phone: (641) 297-4864/Press 2
Allison's Beelief: "My passion is to keep God First, Family Second, and Career Third in my life, while empowering other women to achieve their own dreams."

27 years ago, I became a Mary Kay Consultant, stepping way outside my comfort zone, thus having a profound impact on me. Being incredibly shy, and very much an introvert, in spite of the fact that I had held a variety of positions in both government and the private sector, my reservations about being able to do something as 'out of character' as Mary Kay were based on this extreme shyness, but my reason to do this was to prove it would not work for me!

I was a skeptic about Mary Kay...not the product for without a doubt it was the very best I'd ever used!....not the Company ...in researching the company, I just couldn't find a problem (I tried diligently). My doubts rested solely on my shyness, insecurities and the baggage I was carrying. The positive and professional mentors I was surrounded by, including Mary Kay Ash, gave me a dream life and career!

I have earned fourteen FREE cars (all Cadillacs). In addition, I have earned 14 incredible first-class trips to awesome world destinations, with my husband Jim.

My highest monthly commission check to date has been over $18,000. My career with Mary Kay gave me an HONEST path to run on and I am so passionate about equipping women to be all they can be thru the positions of leadership as Directors.

Linda Quillin, Senior Sales Director
Linda's Fast Facts Phone: (641) 297-4900 (code : 5818)
Linda's Beelief: "My prayer is that I can give hope to women around the world who just can't seem to find a connection. I went through the first 32 years of my life frustrated and in search of a purpose. I want women to connect with other women they can relate to and gain encouragement from. I want women to find their purpose and to be fruitful with their lives, and Mary Kay is a perfect place to do just that--a safe environment to grow and become more!"

I came into Mary Kay to have FUN and make $50 a week as I was the mother of 3 small sons, with an Elementary Ed degree. But I was committed to being a stay-at-home mom. I fell in love with Mary Kay's priority system of keeping one's Spiritual Life, Family and Career. In that order everything worked for me—out of that order, nothing did! Mary Kay gave me the opportunity to develop my skills, have fun and build the dream career. My husband looked at Mary Kay as a 'safety net' in case something happened to him. Little did we know that it would be a safety net for our entire family. In the 80's Jim lost his ideal job to downsizing. Thanks to my budding career—we never had to live in fear or lack.

I feel like I live the ideal life. Jim and I have enjoyed 11 Top Director Trips (Hong Kong, Spain, Maui, Switzerland, Rome, Vienna, Greek Island Cruise and Island of Crete, Alaskan Cruise, San Francisco and Maui, Scotland , Canary Islands and Spain) … the use of 13 Company Pink Cadillacs, gifts of Diamond Rings and Bracelets.

My highest monthly commission check w/bonuses has been $37,400!! I have a career that is growing, I get to travel and see the world, while developing my personal and relational skills. I am truly blessed!

Ann Sherman, Executive Senior Sales Director
Ann's Fast Facts Phone: (641)985-5999—code: 11596
Ann's Bee-lief: Mary Kay gave women of my generation a way out of the home—now I want to give women a way to go back to their homes, make executive income, and have the key role in their children's lives.
"When I go to work, I find myself at a party!" Why not join me?

When the Mary Kay Opportunity was presented to me three years ago, I had been a stay-at-home Mom for eight years. I was also juggling two part-time jobs at that time. Convinced that I could never sell a thing or speak to more than one person, and having never attended college, my self-esteem was low. Nevertheless, I leapt into the Opportunity to get my products (which I loved!) at a 50% discount. Fast forward to today, I can't believe the personal growth I have gained in Mary Kay Cosmetics. In addition, I now have the confidence I always needed, and a successful career, while staying at home with my two children who are now 11 and 5.

Cindy Hopkins, Sales Director
Fast Facts Phone: (641) 297-4864, Press 3
Cindy's Beelief: "No Victories are Won without Enduring Some Battles!" ~ Joel Osteen

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