

~More about Mary Kay~

Six Qualities of Successful Mary Kay Consultants

(answer yes or no)

_____ **Are you a Busy Woman?** Busy people get the most done! They are easier to train! The average consultant works a full time job, is married, and has a couple children! She is a busy person.

_____ **Are you Money Motivated?** We look for people who want more, need more, and are willing to do the work!

_____ **Are you a Person that is NOT the Sales type?** High pressure sales people run customers away! High pressure sales people work better with a ONE TIME sale, not a reorder business like Mary Kay!

_____ **Are you a person that CANNOT Rely on Your Family and Friends to Get Rich?** We teach you how to meet REAL customers in a simple way. Family and friends that you know want discounts or something for free!

_____ **Are you Family Oriented?** We look for women who use their family a reason to do well, not as an excuse NOT to do something!

_____ **Are You a Woman that Can Make Up Her Mind?** We look for people that realize there is NEVER a perfect time to do anything and are NOT victims of their circumstances! If you are interested in something, you realize there is no such thing as a "perfect time" to do anything.

Some of Our Benefits Include....

1. Flexibility to set your own hours!
2. There are no territories and no quotas! Sell as much or a little as you want all over the US! We're also in 33 countries! As a Mary Kay Director, you can work in other countries if you choose!
3. You will develop MORE self-confidence and personal growth!
4. We promote the GOLDEN RULE!
5. You can live with your priorities, Faith First, Family Second, and Career Third!!
6. There is ROOM for advancement with unlimited potential!
7. We have a 90% buyback guarantee! You can send any product back that is not over one year old and get 90% of your money back! Plus, we have a 100% satisfaction guarantee to our customers!
8. You can BE YOUR OWN BOSS!!!
9. You can take advantage of great tax deductions because you have an in-home business!

There are Four Ways We Sell Our Product:

On Faces, Online, On Paper (beauty books), and On the GO! We make 50% of everything we sell! Some people get in just to SAVE money on their own PERSONAL USE!

We are NOT a Pyramid Company! You do not have to recruit! If you choose to recruit, your commissions come directly from the company. You get 4% starting with your first recruit, 9-13% beginning with your 5th recruit!

BIG MONEY! My Director's highest income in 1 month has been over \$16,000! My National Sales Director's highest check has been over \$55,000 for one month! She has earned over FOUR MILLION DOLLARS in Mary Kay!

More women have earned over \$1 Million in their Mary Kay Careers than any other company in the WORLD!

You Can Win Cinderella Prizes in Mary Kay....

Quarterly, monthly and weekly prizes, plus Free Trips and Diamonds! You can also earn the use of FREE CARS! (Red Vibe, Platinum Grand Prix, or Pink Cadillac) Or, you can take the CASH compensation each month instead!

How to Get Started

Submit \$100 plus tax and shipping to Mary Kay Cosmetics for your starter kit and fill out your agreement. You'll get over \$306.50 of REAL PRODUCTS in your showcase plus all the STUFF you need to start your business! We will train you every step of the way!

Name: _____

Phone:(H) _____ (W) _____

Address: _____

City: _____ State: _____ Zip: _____

Today's Date: _____

My age Group is (circle one):

18-20 21-25 26-34 35-45 46-54 55-64 65+

Consultant's Name: _____

Check One that most applies to YOU:

_____ I am totally NOT interested in EVER selling Mary Kay! I would have to starve first! However, I love being a customer!

_____ I am willing to at least listen to more information to be in the Drawing for \$100 product drawing without any obligation!

_____ I want to be in your \$100 product drawing for listening to more information and I'm interested in receiving a FREE GIFT for starting my own business!