

# America's Best Selling Brand For 12 Years!!

So you think.....why show Mary Kay

Beside each product that you use daily, weekly & monthly Circle the quantity and amount per year you would spend next to it if you could get it wholesale. As a consumer taking care of your skin, you could be spending more than \$1,000. A year (Retail) for your cosmetics! This doesn't include products you get to give for gift giving.

Product	Cost	Qty.	Total	
T.W. Cleanser	18	3-4	\$54-72	<p><b>Increase Your Income!</b></p> <p>Imagine purchasing ALL of your cosmetics at wholesale prices...</p> <p>As a Consultant, at 50% discount, your <b>annual savings</b> would be at least \$650.</p> <p>Now imagine if you had 25 people who wanted you to be their connection for their Mary Kay products and who purchased \$1,000 per year from you!</p> <p><b>FACTS &amp; FIGURES</b></p> <ul style="list-style-type: none"> <li>~ For 12 years Mary Kay is the Best-Selling Brand of Facial Skin Care &amp; Color Cosmetics in the U.S. and world.</li> <li>~ Our company operates by the Golden Rule with Faith 1<sup>st</sup>, Family 2<sup>nd</sup> and Career 3<sup>ed</sup>.</li> <li>~ Consultants average between \$25-50 per hr.</li> <li>~ Mary Kay is listed as one of the Top 100 Best companies to work for in America Listing, published by Fortune magazine.</li> <li>~ Mary Kay Inc. is one of 20 companies profiled in the book, <i>Forbes Greatest Business Stories of all time</i>. Mary Kay Ash is the only Woman listed.</li> <li>~ The Mary Kay Ash Charitable Foundation was created to fund research of cancers affecting women and the prevention of violence against women.</li> <li>~ More women make over \$50K annually in Mary Kay than <i>any other company in the U.S.</i></li> <li>~ #4 in the world of online sales.</li> <li>~ Over 10,000 FREE Pink, Platinum, &amp; Red Mary Kay cars are on the road, driven by Women like you! You can earn the use of a Shiny red Pontiac Vibe in 1-4 months!</li> <li>~ Mary Kay has no quotas, no territories.</li> <li>~ The only required investment is a tax deductible \$100 Starter Kit with many more tax advantages available.</li> <li>~ Training is ongoing.</li> <li>~ 100% satisfaction guarantee to customers.</li> <li>~ Mary Kay offers a 90% buy-back guarantee of inventory to the Consultant.</li> <li>~ The company awards over <b>\$50 Million</b> annually in incentives awards to Consultants.</li> </ul>
T.W. Moisturizer	22	3-4	\$66-88	
Velocity clean/moist	32	3-4	\$86-118	
Microdermabrasion	55	3-4	\$120-175	
Day/Night Solution	50	3-4	\$150-200	
Foundation	14	4-6	\$56-84	
Loose Powder	12.50	1-2	\$12-25	
Press.Powder/compact	27	1-2	\$27-41	
Eye Primer	15	3	\$45	
TimeWise Eye Cream	26	3	\$45	
Eye Gel	15	4	\$60	
Satin Lips	15	2	\$30	
TimeWise B.Lotion	22	2-3	\$44-66	
Satin Hands Set	28	2-3	\$56-84	
Shower Gels	12	5-6	\$60-72	
Shave Cream	8	5	\$40	
Eau De Parfum	37	1-2	\$37-74	
Cheek Color	10	2-3	\$20-30	
Pressed Bronzer	16	3-4	\$48-64	
Eye Colors	6.50	6-8	\$39-52	
Lip & Eye Pencils	9.50	6-8	\$57-76	
Mascara	8.50	5	\$42.50	
Lipstick & Gloss	13	5-6	\$65-78	
Concealer	9.50	2-3	\$19-28.50	
Nail Enamel	6	6	\$36	
Sunblock	2	9.50	\$19	
<b>TOTAL CUSTOMER SPENDING</b>			<b>\$1,333.- \$1745.</b>	
<p><b>PLUS:</b> Brushes, Compacts, Cologne &amp; Body Care for Men, products for Family Members, your Gift Giving.</p> <p><b>What's your total?</b></p> <p>Taking this chart and adding up what you will spend per year can show how much you can save your family's budget by just sharing with a few friends and being able to get your product wholesale!</p>				