



My Seminar 2011-12 GOALS



I will be a ...

_____ by Aug 1st
 _____ by Sept 1st
 _____ by Nov 1st
 _____ by Dec 1st
 _____ by Jan 1st

OTHER GOALS:

Monthly Retail Goal: \$ _____
 Number of Monthly Selling Appt. _____
 Monthly Wholesale goal: # _____

Quarterly Wholesale goals:
 June 16 - Sept 15 _____
 Sept 16 - Dec 15 _____
 Dec 16 - Mar 15 _____
 Mar 16 - June 15 _____
 4 Qtr Star? ___Y ___N



Monthly Team Building Appointments: _____

Number of New Team Members per month: _____

Queen's Court of Personal Sales - \$36,000 RETAIL production 7/1/11- 6/30/12.

Queen's Court of Sharing -Minimum 24 new qualified* personal team members 7/1/11- 6/30/12. (*Agreement & total \$600+ wholesale orders must be received 7/1/11 - 6/30/12)

Career Level	Active Team Members
Sr. Consultant -	1
Red Jacket -	3
Team Leader -	5
Future Sales Director -	8
DIQ -	10 by 1st of month & Personal Star Consultant
On-Target Car -	5+ \$5000 Team w/s
Grand Achiever -	14 Active + \$20,000 Team Production in 1-4 months

* Team Member is ACTIVE in the month a \$200+ Wholesale order goes in and 2 months following

Sapphire	= \$1,800
Ruby	= \$2,400
Diamond	= \$3,000
Emerald	= \$3,600
PEARL	= \$4,800

