

Quarter
ONE
June 16—
Sept. 15,
2011

My Quarterly Star Consultant

Success Sheet

Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
June 16—June 18				
June 19—June 25				
June 26—July 2				
July 3—July 9				
July 10—July 16				
July 17—July 23				
July 24—July 30				
July 31—Aug. 6				
Aug. 7—Aug. 13				
Aug. 14—Aug. 20				
Aug. 21—Aug. 27				
Aug. 28—Sept. 3				
Sept. 4—Sept. 10				
Sept. 11—Sept. 15				
Totals:	\$	\$	\$	\$

* A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company with the contest quarter.

** A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

My Goals This Quarter:

Wholesale Section 1 Orders



Contest-Qualified New Personal Team Members*



Total Quarterly Contest Credit**

_____ x 600 = _____

My Plan of Action:

Number of Bookings	
Number of NEW Customers Per Week	
RETAIL Sales Per Week	
WHOLESALE Section 1 Orders Each Month	

Star Chart

Contest Credit	Recognition	Weekly Retail
\$1,800	Sapphire	\$300
\$2,400	Ruby	\$400
\$3,000	Diamond	\$500
\$3,600	Emerald	\$600
\$4,800	Pearl	\$800

New Team Members* / Orders

1		\$
2		\$
3		\$
4		\$
5		\$
6		\$
7		\$
8		\$
9		\$
10		\$

I'll Be An All-Star!

Star Consultant Yearlong Consistency Challenge***

Year-End Goal: at least \$7,200 wholesale PLUS team-building credits.

Be a Star Consultant all four quarters during the All-Star Star Consultant Consistency Challenge June 16, 2011 to June 15, 2012, and be rewarded at the end of the year with an exciting, all new All-Star consistency necklace and key charm.



Quarter
TWO
Sept. 16—
Dec. 15,
2011

My Quarterly Star Consultant

Success Sheet

Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
Sept. 16—Sept. 17				
Sept. 18—Sept. 24				
Sept. 25—Oct. 1				
Oct. 2—Oct. 8				
Oct. 9—Oct. 15				
Oct. 16—Oct. 22				
Oct. 23—Oct. 29				
Oct. 30—Nov. 5				
Nov. 6—Nov. 12				
Nov. 13—Nov. 19				
Nov. 20—Nov. 26				
Nov. 27—Dec. 3				
Dec. 4—Dec. 10				
Dec. 11—Dec. 15				
Totals:	\$	\$	\$	\$

* A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company with the contest quarter.

** A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

My Goals This Quarter:

Wholesale Section 1 Orders



Contest-Qualified New Personal Team Members*



Total Quarterly Contest Credit**

_____ x 600 = _____

My Plan of Action:

Number of Bookings	
Number of NEW Customers Per Week	
RETAIL Sales Per Week	
WHOLESALE Section 1 Orders Each Month	

New Team Members* / Orders

1		\$
2		\$
3		\$
4		\$
5		\$
6		\$
7		\$
8		\$
9		\$
10		\$

Star Chart

Contest Credit	Recognition	Weekly Retail
\$1,800	Sapphire	\$300
\$2,400	Ruby	\$400
\$3,000	Diamond	\$500
\$3,600	Emerald	\$600
\$4,800	Pearl	\$800

I'll Be An All-Star!

Star Consultant Yearlong Consistency Challenge***

Year-End Goal: at least \$7,200 wholesale PLUS team-building credits.

Be a Star Consultant all four quarters during the All-Star Star Consultant Consistency Challenge June 16, 2011 to June 15, 2012, and be rewarded at the end of the year with an exciting, all new All-Star consistency necklace and key charm.



Quarter
THREE
Dec. 16, -
Mar. 15,
2012

My Quarterly Star Consultant

Success Sheet

Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
Dec. 16—Dec. 17				
Dec. 18—Dec. 24				
Dec. 25—Dec. 31				
Jan. 1—Jan. 7				
Jan. 8—Jan. 14				
Jan. 15—Jan. 21				
Jan. 22—Jan. 28				
Jan. 29—Feb. 4				
Feb. 5—Feb. 11				
Feb. 12—Feb. 18				
Feb. 19—Feb. 25				
Feb. 26—Mar. 3				
Mar. 4—Mar. 10				
Mar. 11—Mar. 15				
Totals:	\$	\$	\$	\$

* A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company with the contest quarter.

** A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

My Goals This Quarter:

Wholesale Section 1 Orders



Contest-Qualified New Personal Team Members*



Total Quarterly Contest Credit**

_____ x 600 = _____

My Plan of Action:

Number of Bookings	
Number of NEW Customers Per Week	
RETAIL Sales Per Week	
WHOLESALE Section 1 Orders Each Month	

New Team Members* / Orders

1		\$
2		\$
3		\$
4		\$
5		\$
6		\$
7		\$
8		\$
9		\$
10		\$

Star Chart

Contest Credit	Recognition	Weekly Retail
\$1,800	Sapphire	\$300
\$2,400	Ruby	\$400
\$3,000	Diamond	\$500
\$3,600	Emerald	\$600
\$4,800	Pearl	\$800

I'll Be An All-Star!

Star Consultant Yearlong Consistency Challenge***

Year-End Goal: at least \$7,200 wholesale PLUS team-building credits.

Be a Star Consultant all four quarters during the All-Star Star Consultant Consistency Challenge June 16, 2011 to June 15, 2012, and be rewarded at the end of the year with an exciting, all new All-Star consistency necklace and key charm.



Quarter
FOUR
Mar. 16—
June 15,
2012

My Quarterly Star Consultant

Success Sheet

Week	Retail Sales	Wholesale Orders**	Qualified Personal Team Members* (# x 600)	Contest Credits**
Mar. 16—Mar. 17				
Mar. 18—Mar. 24				
Mar. 25—Mar. 31				
Apr. 1—Apr. 7				
Apr. 8—Apr. 14				
Apr. 15—Apr. 21				
Apr. 22—Apr. 28				
Apr. 29—May 5				
May 6—May 12				
May 13—May 19				
May 20—May 26				
May 27—Jun. 2				
Jun. 3—Jun. 9				
Jun. 10—Jun. 15				
Totals:	\$	\$	\$	\$

* A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company with the contest quarter.

** A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

My Goals This Quarter:

Wholesale Section 1 Orders



Contest-Qualified New Personal Team Members*



Total Quarterly Contest Credit**

_____ x 600 = _____

My Plan of Action:

Number of Bookings	
Number of NEW Customers Per Week	
RETAIL Sales Per Week	
WHOLESALE Section 1 Orders Each Month	

New Team Members* / Orders

1		\$
2		\$
3		\$
4		\$
5		\$
6		\$
7		\$
8		\$
9		\$
10		\$

Star Chart

Contest Credit	Recognition	Weekly Retail
\$1,800	Sapphire	\$300
\$2,400	Ruby	\$400
\$3,000	Diamond	\$500
\$3,600	Emerald	\$600
\$4,800	Pearl	\$800

I'll Be An All-Star!

Star Consultant Yearlong Consistency Challenge***

Year-End Goal: at least \$7,200 wholesale PLUS team-building credits.

Be a Star Consultant all four quarters during the All-Star Star Consultant Consistency Challenge June 16, 2011 to June 15, 2012, and be rewarded at the end of the year with an exciting, all new All-Star consistency necklace and key charm.

