



## **“It’s Girl Time” Hostess Packet**

### **Hostess Packet Should Include**

- 1 Marketing CD or DVD**
- 1 Marketing Survey**  
*(“what you think”)*
- 1 Hostess Brochure**
- 1 *What’s on your wish list?* flier**
- 1 Starter Kit Sheet**
- 1 pack of 10-15 invitations**
- 1 *LTD. ED!* Hostess Gift Flier**
- 1 Look Book**
- 1 Business Card attached inside**
- “Hostess Packet Label” in upper right corner of pocket folder**

Listen to the enclosed CD or view the DVD and give me your opinion by your party date for a **FREE** gift!!

# Tell Us What You Think!

Name: \_\_\_\_\_ Date \_\_\_\_\_  
Your Consultant \_\_\_\_\_  
Address: \_\_\_\_\_ City/State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone: (\_\_\_\_) \_\_\_\_\_ Best Time To Reach You \_\_\_\_\_  
Email: \_\_\_\_\_  
Age \_\_\_\_\_ Occupation \_\_\_\_\_

- What do You like best about your current occupation?  
\_\_\_\_\_
- What do you like least about it?  
\_\_\_\_\_
- These are some of the reasons that others have chosen to become Mary Kay Consultants. Choose those that excite you:
  - \_\_\_ Excellent Income (\$50-\$100 per hour) for part time work & UNLIMITED extra income!
  - \_\_\_ Advancement opportunities!
  - \_\_\_ Improve Self Confidence & Gain Recognition!
  - \_\_\_ Earn a FREE CAR or the cash option!
  - \_\_\_ Set my own hours—Have flexibility!
  - \_\_\_ Owning my own business!
  - \_\_\_ Enjoy great tax deductions!
  - \_\_\_ Company philosophy: Faith 1st, Family 2nd, Career 3rd!
  - \_\_\_ Gain new positive friends!
  - \_\_\_ Helping others in looking their best!
- What Motivates You?
- What did you most enjoy about the CD you listened to or the DVD you viewed:  
\_\_\_\_\_
- Do you have any unanswered questions?  
\_\_\_\_\_
- After listening to this information, how would you rate your opinion?  
(Circle One)
  - A = Absolutely! I would love to get started today!
  - B = Buy me coffee & pie, let's talk! I need more information!
  - C = Could you keep me in mind for a later date? Send me some additional information!
  - D = Definitely would like to remain a happy customer, But Thanks!

***THANKS for taking the time to fill this out!***

## Our Top Selling Mary Kay "Miracle Set"! Value: \$104



## The Starter Kit! Value: \$500 Price: \$100 + Tax & s/h



For the same price as our Miracle Set you could get **\$306.50 in full size retail product** in your Starter Kit, the benefits to shop @ cost & an opportunity that could change your life....all for **\$100!**



# THE MARY KAY STARTER KIT A GREAT VALUE AT ONLY

The Mary Kay opportunity allows you to begin your own business with a flexible schedule, no quotas, no territories, unlimited earning potential and advancement opportunities, tax advantages, and best of all...

**You are the boss!**

## LOOK at all you get...

### FULL SIZED RETAIL PRODUCTS:

- TimeWise 3-in-1 Cleanser (normal/dry and combination/oily formulas)
- TimeWise Age-Fighting Moisturizer (normal/dry and combination/oily formulas)
- Day and Night Solution
- Oil Free Eye Makeup Remover
- Black Endless Performance Mascara
- 11 Foundations

**RETAIL VALUE = \$306.50!!!**

"The price of the Starter Kit is **LESS** than that!"

The Starter Kit cost is \$100 (plus applicable tax and shipping) and includes all of the business builders shown above as well as the \$306.50 in retail products.

**It is a \$100 decision that could change your life!!!**

*Really, what do you have to lose?*

### PLUS:

- Satin Hands Travel Set w/ instructions
- A Foundation Shade Selector tool
- TimeWise Dual-Coverage Powder Foundation Sampler pads in our 3 most popular shades
- 30 Look Cards with samples
- On-The-Go Tote, Date Book, sales tickets, customer profile cards
- Look Books and Beauty Books
- Mirrors, Styrofoam trays, applicators
- Career Essentials Success Tools Training Booklets and Audiocassettes

Please contact your Independent Beauty Consultant for more info. on how to get *your* Starter Kit:

Consultant Label Here



**“It’s Girl Time”  
Hostess Packet  
Visualized!**

Pocket Folder of any type. Shiny Black looks REALLY COOL!  
Hostess Packet Label in upper right hand corner,  
found on [www.michelejamison.com](http://www.michelejamison.com) in the Training Center under Hostesses.



**LEFT SIDE** (from back to front)  
**The Mary Kay Starter Kit flier**

(order from Section 2):  
**“It’s Girl Time” Hostess Brochure**  
**“What’s On Your Wish List” flier**  
(folded on bottom for visual appeal)  
**Invitation/Reminder postcards**

**Business Card attached**

**RIGHT SIDE** (from back to front)  
**What You Think flier**

(order from Section 2):  
**“The Look”**  
**“Hostess Gift” flier**  
**Team Building cd**