



Special Offer!



Have your review facial with 2 or more others and receive:

\$100 in Mary Kay products for \$35!

How? Just call me with the names and numbers of guests 3-4 days before your appointment so that I may get needed information about their skin.

Plus receive 20% of outside sales in free Mary Kay product.

Date: _____ Time: _____

Contact me at:



Want More?



Attention new Basic Skin Care users:
Call me within 2 days of beginning your Basic to let me know how it is working and receive \$5 in Mary Kay product.



Listen to the Mary Kay Marketing Plan and receive \$5 in Mary Kay product.



Don't forget to call me with the names and numbers of your guests:

Name:	Phone:
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____

List Outside Orders Here:

Name/Phone	Products:
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Helpful Hints:

- Keep refreshments simple and serve them after the class.
- Try to have at least 2 guests who are new to Mary Kay (or need a consultant).
- Over-invite.... ask 8 to have 4.
- Qualified guests must be 18+ years of age.
- Call me with outside orders prior to the class if possible.

Hostess Extra

For each class held from your class within 2 months, receive



\$50 in Mary Kay products for \$25.
That's \$25 free per class held!



Redeem after each appointment is held.



Come join the fun!

Be a model at
Customer Appreciation Night and you will
receive this beautiful Necklace or
matching Earring set.



Date: _____ Time: _____ Place: _____

A Gift For You

For every person you refer who becomes a new customer or has a facial, you will receive



\$10 in Free Mary Kay products.



These next pages are
optional 1 sheet hostess
credit papers.

The \$75 for \$35 and be used
instead of previous \$100 for
\$35

The last 2 pp can be used
front to back.



Special Offer!



Have your review facial with 2 or more others and receive:

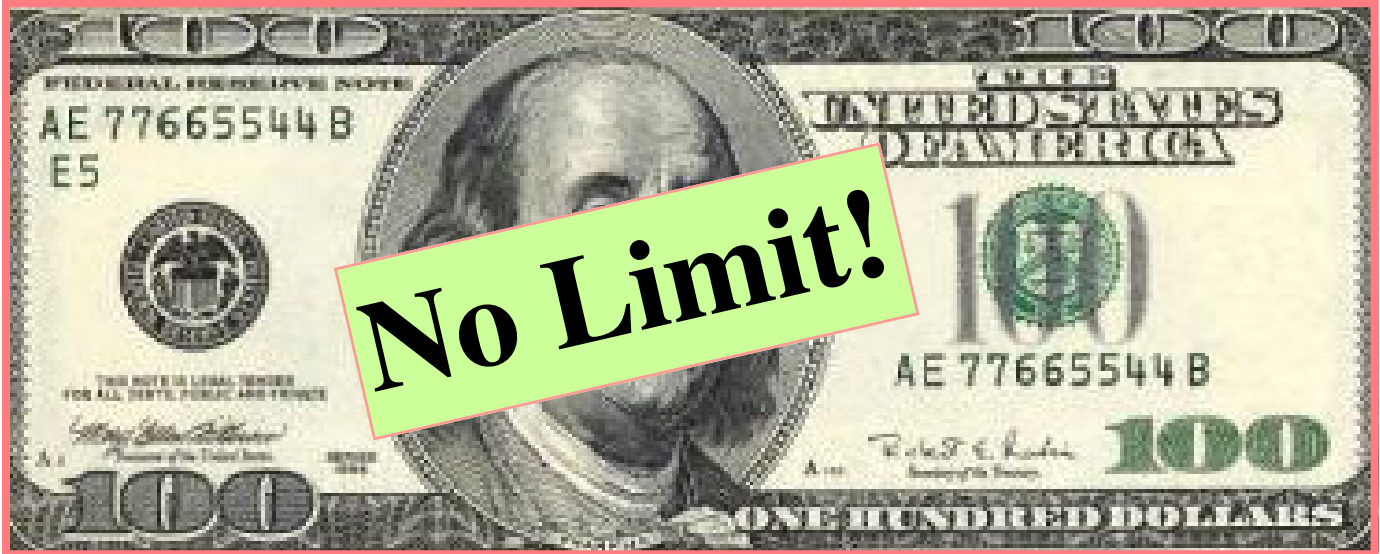
\$75 in Mary Kay products for \$35!

How? Just call me with the names and numbers of guests 3-4 days before your appointment so that I may get needed information about their skin.

Plus receive 20% of outside sales in free Mary Kay product.

Date: _____ Time: _____

Contact me at:



Special Offer!



Have your review facial with 2 or more others and receive:

Unlimited Mary Kay products for Free!

- 10% in total class sales (including outside orders) in free Mary Kay.
- 15% with 1 booking
- 20% with 2+ bookings

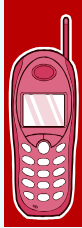
You can easily earn \$50, \$75, \$100 or more in free products! Here's a quick glance at how this no-limit offer can really add up!

Total Event Sales	10% Product Value (no bookings)	15% Product Value (1 booking)	20% Product Value (2 bookings)
\$500	\$50	\$75	\$100
\$400	\$40	\$60	\$80
\$300	\$30	\$45	\$60
\$200	\$20	\$30	\$40

Date: _____

Time: _____

Contact me at:



Attention new Basic Skin Care users:
Call me within 2 days of beginning your Basic to let me know how it is working and receive \$5 in Mary Kay.



Call me with your guests' names and phone numbers 3 to 5 days before your class and receive \$10 in Mary Kay product.

Helpful Hints:

- Keep refreshments simple and serve them after the class.
- Try to have at least 2 guests who are new to Mary Kay (or need a consultant).
- Over-invite.... ask 8 to have 4.
- Qualified guests must be 18+ years of age.
- Call me with outside orders prior to the class if possible.



Don't forget to call me with the names and numbers of your guests:

Name:

Phone:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____

Listen to the Mary Kay Marketing Plan and receive \$5 in Mary Kay product.

